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Consolidated Financial Results for the Three Months Ended June 30, 2019 (under Japanese GAAP)

July 31, 2019

Company name: **Sanyo Chemical Industries, Ltd.**
 Listing: Tokyo Stock Exchange
 Securities code: 4471
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 Scheduled date to file quarterly securities report: August 8, 2019
 Scheduled date to commence dividend payments: –
 Preparation of supplementary material on quarterly financial results: None
 Holding of quarterly financial results presentation meeting: None

(Figures are rounded down to the nearest million yen)

1. Consolidated financial results for the first three months of the fiscal year ending March 31, 2020 (from April 1, 2019 to June 30, 2019)

(1) Consolidated operating results (cumulative) (% indicates year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended								
June 30, 2019	39,277	(4.9)	2,905	(19.1)	2,898	(37.7)	1,794	(43.4)
June 30, 2018	41,293	6.6	3,590	13.1	4,654	22.7	3,170	24.6

Note: Comprehensive income: Three months ended June 30, 2019 ¥1,021 million [(75.5)%]
 Three months ended June 30, 2018 ¥4,164 million [43.3%]

	Net income per share	Net income per share, diluted
	Yen	Yen
Three months ended		
June 30, 2019	81.41	–
June 30, 2018	143.80	–

(2) Consolidated financial position

	Total assets	Net assets	Shareholder's equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
As of				
June 30, 2019	184,770	131,995	69.9	5,857.56
March 31, 2019	193,630	132,623	66.8	5,868.58

Reference: Equity: As of June 30, 2019 129,127 million yen
 As of March 31, 2019: 129,371 million yen

2. Cash dividends

	Cash dividends per share				
	1Q (as of June 30)	2Q (as of Sept. 30)	3Q (as of Dec. 31)	4Q (as of Mar. 31)	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2019	–	60.00	–	65.00	125.00
Fiscal year ending March 31, 2020	–				
Fiscal year ending March 31, 2020 (Forecast)		70.00	–	70.00	140.00

Note: Revisions of the latest forecasts for cash dividend announced: None

3. Consolidated earnings forecasts for the fiscal year ending March 31, 2020 (from April 1, 2019 to March 31, 2020)

(% indicates year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2019	83,000	1.3	7,100	4.6	7,900	(7.9)	5,200	(12.6)	235.89
Fiscal year ending March 31, 2020	170,000	5.2	14,500	12.2	16,000	5.2	10,500	96.4	476.31

Note: Revisions of the latest forecasts for earnings announced: None

*** Notes**

(1) Significant changes in subsidiaries during the period under review (changes in specific subsidiaries resulting in the change in scope of consolidation): None

(2) Application of special accounting methods for the preparation of consolidated quarterly financial statements: Yes

Note: See Page 10, “2. Consolidated financial statements and significant notes thereto, (4) Notes to consolidated financial statements (Application of special accounting methods for the preparation of consolidated quarterly financial statements)” for more information.

(3) Changes in accounting policies, accounting estimates, and restatements

- a. Changes in accounting policies associated with revised accounting standards, etc.: Yes
- b. Changes in accounting policies other than a. above: None
- c. Changes in accounting estimates: None
- d. Restatements: None

(4) Number of shares issued (common stock)

a. Number of shares issued at the end of the period (including treasury shares)

As of June 30, 2019	23,534,752 shares
As of March 31, 2019	23,534,752 shares

b. Number of treasury shares at the end of the period

As of June 30, 2019	1,490,199 shares
As of March 31, 2019	1,489,963 shares

c. Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

For the three months ended June 30, 2019	22,044,667 shares
For the three months ended June 30, 2018	22,045,957 shares

Note: Shares of Sanyo Chemical Industries, Ltd. (the “Company”) owned by the trust whose beneficiaries are directors, etc. of the Company are included in the treasury shares that are excluded in calculating the number of treasury shares at the end of the period and the average number of shares outstanding during the period.

* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

* Appropriate use of business forecasts and other special items

The above forecasts are based on data available as of the date of release of this document and assumptions based on uncertain factors, which might have a material effect on the Company’s performance in the future. Therefore, the Company cannot guarantee that it will achieve the results. Actual earnings may differ significantly due to various factors. See Quarterly Financial Report (attachments) Page 4, “1. Qualitative information regarding financial results for the three months ended June 30, 2019, (3) Information concerning future forecast such as consolidated earnings forecasts” for more information regarding the circumstances behind the assumptions used in earnings forecasts and matters to be noted when relying on earnings forecasts.

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1. Qualitative information regarding financial results for the three months ended June 30, 2019

(1) Information regarding operating results

During the first three months (April 1, 2019 to June 30, 2019) of the fiscal year ending March 31, 2020, the Japanese economy was trading water due to postponed capital investment against the backdrop of stagnant exports due to the slowdown in the Chinese economy, despite a gradual recovery in private consumption. Uncertainty was also increasing in the global economy due to the risk of spill-over effects from the intensifying trade friction between the US and China, despite sustained strength by the US economy.

In the chemical industry, the business environment is unpredictable because the forex market is experiencing yen appreciation due to a move toward risk avoidance amid a situation where concern over a global economic slowdown is increasing and the US monetary policy was eased while raw material costs are unstable due to increasing tension in the Middle East and the concern over a global economic slowdown.

Under these circumstances, net sales for the period under review decreased by 4.9% year on year, to ¥39,277 million due to a decrease in sales amount. In terms of profit, mainly due to a decrease in net sales, operating profit was ¥2,905 million (a decrease of 19.1% year on year), and ordinary profit was ¥2,898 million (a decrease of 37.7% year on year). Profit attributable to owners of parent was ¥1,794 million (a decrease of 43.4% year on year).

1) Business performance

(Millions of yen)

	Three months ended June 30, 2018	Three months ended June 30, 2019	Change		FY2018
			(Amount)	(Ratio)	
Net sales	41,293	39,277	(2,016)	(4.9)%	161,599
Operating profit	3,590	2,905	(684)	(19.1)%	12,919
Ordinary profit	4,654	2,898	(1,756)	(37.7)%	15,205
Profit attributable to owners of parent	3,170	1,794	(1,375)	(43.4)%	5,345
Net income per share	¥143.80	¥81.41	¥(62.39)	(43.4)%	¥242.50
ROA (Return on assets*)	9.3%	6.1%	–	(3.2) percentage point	7.7%
ROE (Return on equity)	9.6%	5.6%	–	(4.0) percentage point	4.1%
Currency exchange (US\$, CNY)	US\$=¥109.11 CNY=¥17.12	US\$=¥109.91 CNY=¥16.08		¥0.8 ¥(1.04)	US\$=¥110.93 CNY=¥16.54
Naphtha price in Japan	¥48,700/kl	¥45,200/kl		¥(3,500)/kl	¥49,400/kl

*ROA (Return on assets) is calculated based on ordinary profit.

Note: ROA and ROE for the three months ended June 30, 2018 and 2019 are annualized.

2) Business performance by segment

(Millions of yen)

	Three months ended June 30, 2018		Three months ended June 30, 2019		Change		FY2018	
	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit	Net sales	Operating profit
Toiletries and Health Care	15,010	511	12,804	173	(2,205)	(337)	55,293	1,176
Petroleum and Automotives	10,509	734	10,725	740	216	6	43,109	3,059
Plastics and Textiles	5,617	881	5,644	775	26	(105)	22,169	3,388
Information and Electrics/Electronics	5,729	1,171	5,921	1,043	191	(128)	22,761	4,003
Environmental Protection, Construction and Others	4,425	291	4,180	171	(244)	(119)	18,264	1,292

<Toiletries and Health Care>

In the Toiletries segment, sales were weak because of weak sales of polyethyleneglycol on both domestic and foreign markets, in spite of continuous brisk sales for liquid laundry detergents.

In the Health Care segment, sales were weak because of a substantial decrease in sales of superabsorbent polymers.

As a result, total net sales in this segment decreased by 14.7% year on year, to ¥12,804 million. Operating profit was ¥173 million (a decrease of 66.0% year on year).

<Petroleum and Automotives>

In the Petroleum and Automotives segment, sales were flat. This was due to flat domestic sales of lubricating oil additives and weak sales of raw materials for polyurethane foams used in automobile seats and other applications due to a decline in the overseas market, despite increased sales of thermoplastic polyurethane beads for interior parts of automobiles due to an increase in vehicle models using high-performance parts.

As a result, total net sales in this segment increased by 2.1% year on year, to ¥10,725 million. Operating profit was ¥740 million (an increase of 0.9% year on year).

<Plastics and Textiles>

In the Plastics segment, sales were strong. Sales of resin modifiers and paint coating agents and additives were steady, despite flat sales of permanent antistatic agents.

The Textiles segment experienced a large-scale decline in sales, as polyurethane resins for synthetic leather and elastomer fiber and the spin finish oil used in the manufacturing process of tire cord yarns and other items experienced a downturn due to the impact of the issue between the US and China of export tariffs on exports to China, despite signs of a recovery in chemicals for carbon fibers.

As a result, total net sales in this segment increased by 0.5% year on year, to ¥5,644 million. Operating profit was ¥775 million (a decrease of 12.0% year on year).

<Information and Electrics/Electronics>

In the Information segment, sales were strong because of brisk sales of polyester beads as a core component of polymerization toners in spite of weak sales of toner resins for pulverized toners.

In the Electrics/Electronics segment, sales were weak due to weak sales of electrolytes for aluminum electrolytic capacitors, despite strong sales of UV/EB curing resins and a large increase in demand for adhesives for electronic parts.

As a result, total net sales in this segment increased by 3.3% year on year, to ¥5,921 million. Operating profit was ¥1,043 million (a decrease of 10.9% year on year).

<Environmental Protection, Construction and Others>

In the Environmental Protection segment, sales were weak due to the continued stagnation of the polymer flocculants market and a lack of increase in sales of cationic monomer, the raw material used to make polymer flocculants.

In the Construction segment, sales were weak because domestic sales of raw materials for building sealants were weak despite increased overseas sales of the materials.

As a result, total net sales in this segment decreased by 5.5% year on year, to ¥4,180 million. Operating profit was ¥171 million (a decrease of 41.0% year on year).

(2) Analysis of financial position

The Group's financial at the end of the period under review was as follows:

Total assets decreased by ¥8,859 million compared with the end of the previous fiscal year, amounting to ¥184,770 million.

Net assets decreased by ¥627 million from the end of the previous fiscal year, to ¥131,995 million. Shareholder's equity ratio rose by 3.1 percentage point from the end of the previous fiscal year, to 69.9%.

Cash and cash equivalents ("Cash") as of the end of the first quarter of the fiscal year ending March 31, 2020 amounted to ¥16,358 million. This marked a decrease of ¥2,793 million compared with the end of the previous fiscal year (cash decreased by ¥853 million during the same period of the previous fiscal year).

The cash flow movements during the period and the factors influencing them were as follows:

Cash flows from operating activities

Net cash provided by operating activities amounted to ¥3,687 million (compared to ¥3,747 million in net cash provided during the same period of the previous fiscal year). This result was mainly due to the cash inflow from profit before income taxes of ¥2,704 million, depreciation of ¥2,204 million and the decrease in trade receivables of ¥3,202 million, which outweighed the outflow from income taxes paid of ¥3,134 million and the decrease in trade payables of ¥1,874 million.

Cash flows from investing activities

Net cash used in investing activities amounted to ¥2,672 million (compared to ¥3,735 million in net cash used during the same period of the previous fiscal year). This result was mainly due to a cash outlay of ¥2,522 million for purchase of non-current assets.

Cash flows from financing activities

Net cash used in financing activities amounted to ¥3,606 million (¥865 million in net cash used during the same period of the previous fiscal year). This result was mainly due to the cash outflow from dividends paid of ¥1,419 million and the net decrease in short-term borrowings of ¥1,700 million.

(3) Information concerning future forecast such as consolidated earnings forecasts

Earnings during the period under review fell below forecasts due to decreased sales volume. Given the uncertainty over the future including world affairs and the forex and crude oil markets, the Company has left its full-year consolidated earnings forecasts announced on May 8, 2019 unchanged. The rates of progress made during the period under review in comparison to the full-year consolidated earnings forecasts announced on May 8, 2019 are shown in the table below.

	Net sales	Operating profit	Ordinary profit	Profit attributable to owners of parent
Half year consolidated earnings forecasts (Millions of yen)	83,000	7,100	7,900	5,200
[Progress to forecasts (%)]	[47.3]	[40.9]	[36.7]	[34.5]
Full year consolidated earnings forecasts (Millions of yen)	170,000	14,500	16,000	10,500
[Progress to forecasts (%)]	[23.1]	[20.0]	[18.1]	[17.1]

* These earnings forecasts were based on information available at the time of announcement. Actual earnings may differ due to various factors occurring in the future.

2. Consolidated financial statements and significant notes thereto

(1) Consolidated balance sheets

(Millions of yen)

	As of March 31, 2019	As of June 30, 2019
Assets		
Current assets		
Cash and deposits	19,151	16,358
Notes and accounts receivable - trade	47,223	43,832
Electronically recorded monetary claims - operating	2,037	2,061
Merchandise and finished goods	15,387	14,209
Semi-finished goods	3,765	3,742
Work in process	492	433
Raw materials and supplies	5,372	5,069
Other	1,663	1,737
Allowance for doubtful accounts	(38)	(34)
Total current assets	95,053	87,409
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	18,533	18,201
Machinery, equipment and vehicles, net	31,336	30,359
Land	8,900	8,852
Construction in progress	994	1,400
Other, net	2,560	2,530
Total property, plant and equipment	62,324	61,345
Intangible assets		
Software	1,255	1,225
Other	1,160	1,113
Total intangible assets	2,416	2,338
Investments and other assets		
Investment securities	28,864	28,594
Long-term loans receivable	984	1,030
Deferred tax assets	452	429
Retirement benefit asset	1,611	1,624
Other	1,952	2,026
Allowance for doubtful accounts	(28)	(28)
Total investments and other assets	33,835	33,676
Total non-current assets	98,577	97,360
Total assets	193,630	184,770

(Millions of yen)

	As of March 31, 2019	As of June 30, 2019
Liabilities		
Current liabilities		
Accounts payable - trade	22,248	21,606
Electronically recorded obligations - operating	7,402	5,997
Short-term borrowings	6,221	4,485
Current portion of long-term borrowings	1,964	1,681
Accrued expenses	3,542	3,307
Income taxes payable	3,137	795
Provision for bonuses	2,113	1,081
Provision for bonuses for directors (and other officers)	114	31
Electronically recorded obligations - non-operating	945	1,142
Other	4,834	4,063
Total current liabilities	52,524	44,193
Non-current liabilities		
Long-term borrowings	3,800	3,800
Deferred tax liabilities	3,044	2,987
Stock-based compensation allowance	77	106
Retirement benefit liability	76	75
Other	1,485	1,613
Total non-current liabilities	8,482	8,582
Total liabilities	61,007	52,775
Net assets		
Shareholders' equity		
Share capital	13,051	13,051
Capital surplus	12,290	12,290
Retained earnings	98,350	98,707
Treasury shares	(5,856)	(5,857)
Total shareholders' equity	117,836	118,191
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	10,263	10,259
Foreign currency translation adjustment	1,189	602
Remeasurements of defined benefit plans	82	73
Total accumulated other comprehensive income	11,535	10,935
Non-controlling interests	3,251	2,868
Total net assets	132,623	131,995
Total liabilities and net assets	193,630	184,770

(2) Consolidated statements of income and consolidated statements of comprehensive income
Consolidated statements of income (cumulative)

(Millions of yen)

	Three months ended June 30, 2018	Three months ended June 30, 2019
Net sales	41,293	39,277
Cost of sales	32,218	30,636
Gross profit	9,074	8,641
Selling, general and administrative expenses	5,483	5,735
Operating profit	3,590	2,905
Non-operating income		
Interest income	13	18
Dividend income	382	312
Share of profit of entities accounted for using equity method	435	120
Rental income from real estate	86	89
Foreign exchange gains	223	-
Other	42	40
Total non-operating income	1,183	580
Non-operating expenses		
Interest expenses	31	21
Rental cost on real estate	25	26
Loss on abandonment of inventories	21	19
Foreign exchange losses	-	464
Other	40	56
Total non-operating expenses	119	587
Ordinary profit	4,654	2,898
Extraordinary income		
Gain on sales of investment securities	-	4
Total extraordinary income	-	4
Extraordinary losses		
Loss on retirement of non-current assets	178	198
Total extraordinary losses	178	198
Profit before income taxes	4,476	2,704
Income taxes	1,203	924
Profit	3,272	1,780
Profit (loss) attributable to non-controlling interests	102	(13)
Profit attributable to owners of parent	3,170	1,794

Consolidated statements of comprehensive income (cumulative)

(Millions of yen)

	Three months ended June 30, 2018	Three months ended June 30, 2019
Profit	3,272	1,780
Other comprehensive income		
Valuation difference on available-for-sale securities	759	(3)
Foreign currency translation adjustment	146	(747)
Remeasurements of defined benefit plans, net of tax	(12)	(8)
Total other comprehensive income	892	(759)
Comprehensive income	4,164	1,021
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,048	1,194
Comprehensive income attributable to non-controlling interests	116	(173)

(3) Consolidated statements of cash flows

(Millions of yen)

	Three months ended June 30, 2018	Three months ended June 30, 2019
Cash flows from operating activities		
Profit before income taxes	4,476	2,704
Depreciation	2,097	2,204
Loss on retirement of non-current assets	178	198
Amortization of goodwill	33	-
Increase (decrease) in provision for bonuses	(972)	(1,028)
Changes in net defined benefit asset and liability	(88)	(26)
Increase (decrease) in provision for retirement benefits for directors (and other officers)	3	-
Increase (decrease) in provision for bonuses for directors (and other officers)	(77)	(82)
Increase (decrease) in provision stock-based compensation	-	29
Interest and dividend income	(395)	(330)
Interest expenses	31	21
Share of loss (profit) of entities accounted for using equity method	(435)	(120)
Loss (gain) on sales of investment securities	-	(4)
Decrease (increase) in trade receivables	327	3,202
Decrease (increase) in inventories	(2,031)	1,325
Increase (decrease) in trade payables	1,316	(1,874)
Other, net	174	65
Subtotal	4,639	6,283
Interest and dividends received	660	565
Interest paid	(36)	(26)
Income taxes paid	(1,515)	(3,134)
Net cash provided by (used in) operating activities	3,747	3,687
Cash flows from investing activities		
Purchase of non-current assets	(3,614)	(2,522)
Proceeds from sales of property, plant and equipment	-	82
Proceeds from sales of investment securities	-	6
Long-term loan advances	-	(98)
Other, net	(120)	(140)
Net cash provided by (used in) investing activities	(3,735)	(2,672)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	979	(1,700)
Repayments of long-term borrowings	(478)	(274)
Net decrease (increase) in treasury shares	(2)	(1)
Dividends paid	(1,198)	(1,419)
Dividends paid to non-controlling interests	(165)	(210)
Net cash provided by (used in) financing activities	(865)	(3,606)
Effect of exchange rate change on cash and cash equivalents	(0)	(201)
Net increase (decrease) in cash and cash equivalents	(853)	(2,793)
Cash and cash equivalents at beginning of period	17,377	19,151
Cash and cash equivalents at end of period	16,524	16,358

(4) Notes to consolidated financial statements

Notes to going concern assumptions

None

Notes on significant changes in the amount of shareholders' equity

None

Application of special accounting methods for the preparation of consolidated quarterly financial statements

After applying tax effect accounting to profit before income taxes for the fiscal year, which includes the first quarter under review, the Company makes a reasonable estimate of the effective tax rate and multiply the profit before income taxes by that estimated effective tax rate. Furthermore, income tax adjustments are included in the presentation of income taxes.

Changes in accounting policies, etc.

The Company has applied IFRS 16 Leases ("IFRS 16") to certain overseas consolidated subsidiaries from the first quarter under review. As a result of this change, in principle, the borrower now recognizes both assets and liabilities in all leases.

The effects of the application of this standard on the consolidated statements of income are immaterial.

Segment information

[Segment information]

I Three months ended June 30, 2018 (April 1, 2018 to June 30, 2018)

Information regarding net sales, operating profit or loss by reportable segment

(Millions of yen)

	Reportable Segment						Adjustment	Total
	Toiletries and Health Care	Petroleum and Automotives	Plastics and Textiles	Information and Electrics/ Electronics	Environmental Protection, Construction and Others	Subtotal		
Net sales								
Sales to external customers	15,010	10,509	5,617	5,729	4,425	41,293	–	41,293
Intersegment sales/transfers	–	–	4	–	10	15	(15)	–
Subtotal	15,010	10,509	5,622	5,729	4,435	41,308	(15)	41,293
Segment profit	511	734	881	1,171	291	3,590	–	3,590

Note: Total amount of the segment profit corresponds to operating profit described in the consolidated statements of income.

II Three months ended June 30, 2019 (April 1, 2019 to June 30, 2019)

Information regarding net sales, operating profit or loss by reportable segment

(Millions of yen)

	Reportable Segment						Adjustment	Total
	Toiletries and Health Care	Petroleum and Automotives	Plastics and Textiles	Information and Electrics/ Electronics	Environmental Protection, Construction and Others	Subtotal		
Net sales								
Sales to external customers	12,804	10,725	5,644	5,921	4,180	39,277	–	39,277
Intersegment sales/transfers	–	–	–	–	7	7	(7)	–
Subtotal	12,804	10,725	5,644	5,921	4,188	39,284	(7)	39,277
Segment profit	173	740	775	1,043	171	2,905	–	2,905

Note: Total amount of the segment profit corresponds to operating profit described in the consolidated statements of income.

<Reference>

[Information by geographic segment]

Three months ended June 30, 2018 (April 1, 2018 to June 30, 2018)

(Millions of yen)

	Japan	USA	China	Other	Total	Elimination or common assets	Consolidated total
Net sales							
(1) Sales to external customers	31,199	1,672	7,469	951	41,293	–	41,293
(2) Intersegment sales/transfers	1,863	–	492	27	2,382	(2,382)	–
Total	33,062	1,672	7,961	978	43,675	(2,382)	41,293
Segment profit (loss)	3,338	70	181	(49)	3,541	49	3,590

Three months ended June 30, 2019 (April 1, 2019 to June 30, 2019)

(Millions of yen)

	Japan	USA	China	Other	Total	Elimination or common assets	Consolidated total
Net sales							
(1) Sales to external customers	30,178	1,880	5,866	1,352	39,277	–	39,277
(2) Intersegment sales/transfers	2,076	–	526	8	2,611	(2,611)	–
Total	32,254	1,880	6,392	1,360	41,888	(2,611)	39,277
Segment profit (loss)	2,984	62	179	(319)	2,906	(0)	2,905

[Overseas net sales]

Three months ended June 30, 2018 (April 1, 2018 to June 30, 2018)

(Millions of yen)

	Asia	[Of which, China]	Americas	Other	Total
I. Overseas net sales	12,396	[7,314]	1,995	2,466	16,857
II. Consolidated net sales	–	–	–	–	41,293
III. Percentage of overseas net sales to consolidated net sales (%)	30.0	[17.7]	4.8	6.0	40.8

Three months ended June 30, 2019 (April 1, 2019 to June 30, 2019)

(Millions of yen)

	Asia	[Of which, China]	Americas	Other	Total
I. Overseas net sales	11,674	[7,120]	2,381	580	14,635
II. Consolidated net sales	–	–	–	–	39,277
III. Percentage of overseas net sales to consolidated net sales (%)	29.7	[18.1]	6.1	1.5	37.3

Notes: 1. The term “overseas net sales” refers to net sales of the Company (non-consolidated) and its consolidated subsidiaries registered in countries and regions outside Japan.

2. Areas included in each country or region are determined based on their degree of proximity.

3. Main countries or regions included in each geographic segment

(1) Asia: South Korea, China, Indonesia, India, Thailand, etc.

(2) Americas: USA, Mexico, Brazil, etc.

(3) Other: Australia, Europe, Russia, the Middle East, etc.

3. Supplementary information

Trend of quarterly consolidated earnings

Fiscal year ended March 31, 2019

(Millions of yen)

	1Q	2Q	3Q	4Q	Total
	April 2018 to June 2018	July 2018 to September 2018	October 2018 to December 2018	January 2019 to March 2019	April 2018 to March 2019
Net sales	41,293	40,664	41,237	38,404	161,599
Operating profit	3,590	3,200	3,405	2,723	12,919
Ordinary profit	4,654	3,924	3,792	2,833	15,205
Profit attributable to owners of parent	3,170	2,778	3,200	(3,802)	5,345
Comprehensive income	4,164	4,430	(1,868)	(7,486)	(760)

Fiscal year ended March 31, 2020

(Millions of yen)

	1Q	Change (%)	
	April 2019 to June 2019	The same period of the previous fiscal year	The previous period
		April 2018 to June 2018	January 2019 to March 2019
Net sales	39,277	(4.9)	2.3
Operating profit	2,905	(19.1)	6.7
Ordinary profit	2,898	(37.7)	2.3
Profit attributable to owners of parent	1,794	(43.4)	–
Comprehensive income	1,021	(75.5)	–