

# **Condensed Consolidated Financial Information**

**For the Three Months  
Ended June 30, 2012**

(April 1, 2012 through June 30, 2012)

**SANYO CHEMICAL INDUSTRIES, LTD.**

URL <http://www.sanyo-chemical.co.jp>

## **Cautionary Statement with Respect to Forward-Looking Statement**

This financial information contains forward-looking statements that are based on Sanyo Chemical Group's current plans, strategies and results. These forward-looking statements were formulated by managers based on currently-available information, however actual results may vary significantly depending on the economic environment where Sanyo Chemical Group conduct its business, competitive conditions, changes in the states of product development, relevant laws and regulations, and fluctuations in the currency exchange rate. Moreover, the factors that can affect these forward-looking statements are not limited to those listed here.

The following summary of the business results that Sanyo Chemical Group submitted Tokyo & Osaka Stock Exchange is unaudited and for reference only.

Ticker code: 4471

## Consolidated Financial Highlights (Japanese Standard)

### 1-1. Results of Operations

	Three months ended June 30,			
	2012		2011	
	Millions of Yen	Change	Millions of Yen	Change
Net sales	35,929	1.6%	35,379	4.6%
Operating income	1,635	(30.0%)	2,335	(13.1%)
Ordinary income	2,245	(22.3%)	2,890	(3.8%)
Net income	1,171	(22.4%)	1,508	(14.3%)
Comprehensive income	949	(48.4%)	1,841	(45.8%)

  

	Three months ended June 30,	
	2012	2011
	Yen	Yen
Net income per share	10.62	13.67
Net income per share, diluted	-	-

### 1-2. Financial Conditions

	As of June 30,	As of March 31,
	2012	2011
	Millions of Yen	Millions of Yen
Total assets	152,948	149,196
Net assets	90,237	90,526
Shareholders' equity ratio	57.0%	58.5%
Shareholders' equity	87,196	87,296

### 2. Cash Dividend

	Year ended March 31,		
	2012	2013	2013 (Forecast)
	Yen	Yen	Yen
Cash dividend per share			
1Q (as of June 30)	-	-	
2Q (as of Sept. 30)	7.50		7.50
3Q (as of Dec. 31)	-		-
4Q (as of March 31)	7.50		7.50
Total	15.00		15.00

### 3. Earnings Forecasts

	Six months ended Sept. 30,		Year ended March 31,	
	2012		2013	
	Millions of Yen	Change	Millions of Yen	Change
Net sales	73,000	2.8%	153,000	8.5%
Operating income	3,400	0.7%	8,300	44.0%
Ordinary income	3,800	(9.3%)	9,000	29.3%
Net income	2,100	(14.9%)	5,300	43.1%

  

	Six months ended Sept. 30,		Year ended March 31,	
	2012		2013	
	Yen		Yen	
Net income per share	19.04		48.05	

#### Notes:

1. Amounts are rounded down to the nearest million.
2. The percentage change is year-on-year change compared with the same period of the previous fiscal year.
3. The computations of net income per share of common stock are based on the weighted average number of shares outstanding during each period.

#### 4. Notes

**(1) Significant changes in subsidiaries during the period under review (changes in specific subsidiaries causing a change in the scope of consolidation):** None

New companies (company name): None, Companies removed (company name): None

**(2) Application of special accounting methods for the preparation of consolidated quarterly financial statements:** Yes

(Note) See Page 8, “2. Matters related to Summary Information (Notes), (2) Application of special accounting methods for the preparation of consolidated quarterly financial statements” for more information.

**(3) Changes in accounting policies, changes in accounting estimates, and restatements**

- a. Changes in accounting policies associated with revised accounting standards, etc.: Yes
- b. Changes in accounting policies other than a. above: None
- c. Changes in accounting estimates: Yes
- d. Restatements: None

(Note) Paragraph 5 of Article 10 of Regulations Concerning the Terminology, Forms and Preparation Method of Consolidated Quarterly Financial Statements has been applied. For more details please refer to “2. Matters Related to Summary Information (Notes), and (3) Changes in accounting policies, changes in accounting estimates, and restatement”, on Page 8.

**(4) Number of shares issued (common stock)**

- a. Number of shares issued at the end of the period (including treasury shares)
  - End of three months (June 30, 2012): 117,673,760 shares
  - End of previous period (March 31, 2012): 117,673,760 shares
- b. Treasury shares at the end of the period
  - End of three months (June 30, 2012): 7,377,250 shares
  - End of previous period (March 31, 2011): 7,375,316 shares
- c. Average number of shares (cumulative for the quarter)
  - Reporting three months (ended June 30, 2012): 110,297,458 shares
  - Previous three months (ended June 30, 2011): 110,303,939 shares

\*Disclosure of Implementation Status of Quarterly Review Procedures

This quarterly financial report is not subject to quarterly review procedures under Japan’s Financial Instruments and Exchange Law.

\*Explanation of appropriate use of business performance forecasts

The above forecasts are based on data available as of the date of release of this document as well as assumptions based on uncertain factors, which might have a material effect on Sanyo Chemical’s performance in the future. Therefore, Sanyo Chemical cannot guarantee that it will achieve the results. Actual earnings may differ significantly due to various factors. See Quarterly Financial Report (attachments) Page 7 “Qualitative Information Concerning Consolidated Earnings Forecasts” for more information regarding the circumstances behind the assumptions used in earnings forecasts and matters to be noted when relying on earnings forecasts.

# Contents

1. Qualitative Information Concerning Quarterly Business Performance for the Three Months Ended June 30, 2012.....	5
(1) Qualitative Information Concerning Consolidated Business Results .....	5
(2) Qualitative Information Concerning Consolidated Financial Position.....	7
(3) Qualitative Information Concerning Consolidated Earnings Forecasts .....	7
2. Matters Related to Summary Information (Notes) .....	8
(1) Significant changes in subsidiaries during the period under review.....	8
(2) Application of special accounting methods for the preparation of consolidated quarterly financial statements.....	8
(3) Changes in accounting policies, changes in accounting estimates, and restatements .....	8
3. Quarterly Consolidated Financial Statements.....	9
(1) Consolidated Balance Sheets .....	9
(2) Consolidated Statements of Income and Comprehensive Income .....	11
(2)- (1) Consolidated Statements of Income.....	11
(Cumulative three months of the consolidated fiscal year).....	11
(2)- (2) Consolidated Statements of Comprehensive Income .....	12
(Cumulative three months of the consolidated fiscal year).....	12
(3) Consolidated Statements of Cash Flows.....	13
(4) Notes to Going Concern Assumptions .....	15
(5) Segment Information .....	15
(6) Notes to Significant Changes in Shareholders' Equity .....	17
4. Supplementary Information .....	18
Trend of Each Quarter Results .....	18

# **1. Qualitative Information Concerning Quarterly Business Performance for the Three Months Ended June 30, 2012**

## **(1) Qualitative Information Concerning Consolidated Business Results**

During the first three months (April 1, 2012 through June 30, 2012) of the current fiscal year, the Japanese economy began a moderate recovery due to the demand stimulated by reconstruction after the Great East Japan Earthquake and other factors. However, the economic conditions still require caution due to the prolonged appreciation of the yen, slower economic growth in the Chinese economy, the recurrence of the European sovereign debt problems, and other factors.

The chemical industry is still operating in an uncertain business environment due to the continuing appreciation of the yen and the volatility of raw materials and fuel costs which had again risen but are now showing a downward trend for the future.

Under these circumstances, net sales for the three months increased by 1.6% from the same period of the previous fiscal year, to ¥35,929 million.

In terms of profit, Sanyo Chemical Group recorded significant decreases from the same period of the previous fiscal year, due to continuing appreciation of the yen, the rise in raw materials and fuel costs, and other factors. As a result, operating income was ¥1,635 million (a 30.0% decrease from the same period of the previous fiscal year), and ordinary income was ¥2,245 million (a 22.3% decrease from the same period of the previous fiscal year). Net income was ¥1,171 million (a 22.4% decrease from the same period of the previous fiscal year).

Results by product group (segment) were as follows.

### **Toiletries and Health Care**

Sales in the Toiletries segment for the three months were weak. This was because demand for raw materials such as surfactants for liquid detergents and hair care products was weak. Another factor was that we finished the consignment production on behalf of quake-hit manufacturers of polyethylene glycol and other products affected by the Great East Japan Earthquake.

Sales in the Health Care segment increased. This was mainly because in June of last year we built additional superabsorbent polymer production facilities with an annual production capacity of 70,000 tons in China, which have commenced operations, in response to increased global demand for superabsorbent polymers used in disposable diapers.

As a result, total net sales in this segment increased by 7.0% from the same period of the previous fiscal year, to ¥13,470 million. However, operating income was ¥504 million (a 56.8% decrease from the same period of the previous fiscal year), reflecting rising raw material and fuel costs and an increase in fixed costs.

### **Petroleum and Automotives**

Sales in the Petroleum and Automotives segment substantially increased. Sales of raw materials for polyurethane foams used mainly in automobile seats increased substantially, thanks to high levels of automobile production. In addition, sales of lubricating oil additives increased in response to increased demand for lubricating oils used in fuel-saving engine oils as well as new product launches suitable for such uses.

As a result, total net sales in this segment increased by 23.7% from the same period of the previous fiscal year, to ¥8,567 million. Operating income was ¥378 million (compared to ¥9 million in the same period of the the previous fiscal year).

## **Plastics and Textiles**

Sales in the Plastics segment for the three months decreased. Sales of paint and coating agents increased. However, demand for permanent antistatic agents, which are used in the production of packaging materials for electronic components, continued to be stagnant, and in addition we finished the consignment production on behalf of quake-hit manufacturers of some products affected by the massive earthquake.

Sales in the Textiles segment substantially decreased due to the deterioration of European market conditions the decreased demand from overseas, in particular China, for agents for fiberglass and agents for carbon fibers and other factors, despite substantial increased demand for agents for synthetic fiber production used in the manufacturing processes of airbag yarns for automobiles and polyurethane for synthetic leather and elastomer fibers.

As a result, total net sales in this segment decreased by 11.5% from the same period of the previous fiscal year, to ¥4,418 million. Operating income was ¥499 million (a 28.7% decrease from the same period of the previous fiscal year).

## **Information and Electrics/Electronics**

Sales in the Information segment substantially increased. Demand for pulverized toner resins was weak, however, our production facilities for polyester beads as a core component of polymerization toners at the Kashima Factory in Kamisu City, Ibaraki Prefecture, have recovered from the damage caused by the Great East Japan Earthquake.

Sales in the Electrics/Electronics segment substantially decreased. This was because demand for flat panel display (FPD) resins declined, and in addition demand for electrolytes for aluminum electrolytic capacitors and silicon wafer processing agents continued to be stagnant.

As a result, total net sales in this segment decreased by 7.7% from the same period of the previous fiscal year, to ¥5,365 million. Operating income was ¥288 million (a 44.4% decrease from the same period of the previous fiscal year).

## **Environmental Protection, Construction and Others**

Sales in the Environmental Protection segment increased because we commenced full-scale sales of the new cationic polymer flocculants, and in addition we overcame the production and shipping problems caused by the Great East Japan Earthquake.

Sales in the Construction segment for the three months substantially decreased. This was mainly because overseas sales of raw materials for polyurethane foams used in furniture and heat insulating materials were weak due to the appreciation of the yen. Demand was steady for raw materials for building sealants and cement dispersants. However, we finished the consignment production on behalf of quake-hit manufacturers of some products.

As a result, total net sales in this segment decreased by 18.8% from the same period of the previous fiscal year, to ¥4,107 million. Mainly due to the improving our product mix, operating loss was ¥35 million (compared to an operating income of ¥61 million for the same period of the previous fiscal year).

## (2) Qualitative Information Concerning Consolidated Financial Position

The Group's financial position at the end of the three-month period was as follows:

Total assets increased by ¥3,752 million compared to the previous consolidated fiscal year end, amounting to ¥152,948 million. This increase was mainly due to the increase in cash and deposits because of loans and debt and also the increase in notes and accounts receivable-trade, which more than offset the decline in investment securities caused by reappraisal of their market valuation.

Net assets decreased by ¥288 million from the previous consolidated fiscal year end, to ¥90,237 million. However, our shareholder's equity ratio decreased by 1.5 percentage points from the previous fiscal year end, to 57.0%.

Cash and cash equivalents ("Cash") as of the end of the three months of the current consolidated fiscal year amounted to ¥12,633 million. This marked an increase of ¥3,272 million compared to the end of the previous consolidated fiscal year (Cash decreased by ¥942 million during the same period of the previous fiscal year).

The cash flow movements during the period and the factors influencing them were as follows:

### Cash Flows from Operating Activities

Net cash provided by operating activities amounted to ¥4,520 million (compared to ¥1,835 million in net cash provided during the same period of the previous fiscal year). Inflows of ¥2,140 million in income before income taxes and minority interests, ¥1,166 million in notes and accounts payable-trade, and ¥2,105 million in depreciation and amortization expenses outweighed the outflow of ¥499 million in income tax payments.

### Cash Flows from Investing Activities

Net cash used by investing activities amounted to ¥2,696 million (compared to ¥2,382 million in net cash used during the same period of the previous fiscal year). This result was mainly due to cash outlays of ¥2,688 million for purchases of property, plant and equipment.

### Cash Flows from Financing Activities

Net cash provided by financing activities amounted to ¥1,351 million, (compared with net cash used of ¥421 million during the same period of the previous fiscal year).

This result was mainly due to the (net) increase in cash of ¥1,518 million due to long-term debt, which more than offset cash outlays of ¥805 million in cash dividends paid.

## (3) Qualitative Information Concerning Consolidated Earnings Forecasts

There is a strong sense of uncertainty about the outlook for the economy because of appreciation of the yen, the European sovereign debt problems, trends in raw materials and fuel costs, and other factors. Nonetheless, taking into consideration our performance in the three months, we have not made any change to the consolidated earnings forecasts for the full year that we announced on April 27, 2012.

The rates of progress in the three months toward the full-year consolidated earnings forecasts announced on April 27, 2012 are shown in the table below.

(Millions of yen)				
	Net Sales	Operating Income	Ordinary Income	Net Income
Half year consolidated earnings forecasts	73,000	3,400	3,800	2,100
Progress to forecasts (%)	49.2	48.1	59.1	55.8
Full year consolidated earnings forecasts	153,000	8,300	9,000	5,300
Progress to forecasts (%)	23.5	19.7	25.0	22.1

\* These earnings forecasts are based on information available at the time. Actual earnings may differ due to various factors occurring in the future.



## **2. Matters Related to Summary Information (Notes)**

### **(1) Significant changes in subsidiaries during the period under review**

None

### **(2) Application of special accounting methods for the preparation of consolidated quarterly financial statements**

After applying tax effect accounting to income before income taxes and minority interests for the fiscal year, which includes the three months under review, we make a reasonable estimate of the effective tax rate and multiply income before income taxes and minority interests by that estimated effective tax rate. Furthermore, income tax adjustments are included in the presentation of income taxes.

### **(3) Changes in accounting policies, changes in accounting estimates, and restatements**

Changes in accounting policies

(Change in method of depreciation)

Sanyo Chemical and its consolidated subsidiaries in Japan have changed their method of depreciation based on revised corporate taxation law with regard to property, plant and equipment acquired on or after April 1, 2012, from this first quarter. The impact from this change on income and loss is negligible.

### 3. Quarterly Consolidated Financial Statements

#### (1) Consolidated Balance Sheets

	Millions of Yen	
	As of Mar. 31, 2012	As of June 30, 2012
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	9,360	12,633
Notes and accounts receivable - trade	42,567	43,014
Merchandise and finished goods	8,513	9,341
Semi-finished goods	4,089	4,195
Work in process	516	451
Raw materials and supplies	3,965	3,497
Deferred tax assets	1,021	1,015
Other	871	1,045
Allowance for doubtful accounts	(36)	(36)
Total current assets	70,869	75,157
<b>Noncurrent assets</b>		
<b>Property, plant and equipment</b>		
Buildings and structures, net	15,919	15,912
Machinery, equipment and vehicles, net	24,267	24,602
Land	8,469	8,504
Construction in progress	4,534	4,687
Other, net	1,252	1,199
Total property, plant and equipment	54,443	54,906
<b>Intangible assets</b>		
Software	655	640
Other	384	398
Total intangible assets	1,039	1,038
<b>Investments and other assets</b>		
Investment securities	21,436	20,421
Long-term loans receivable	3	2
Deferred tax assets	304	314
Other	1,145	1,153
Allowance for doubtful accounts	(45)	(46)
Total investments and other assets	22,843	21,846
Total fixed assets	78,326	77,791
<b>Total assets</b>	<b>149,196</b>	<b>152,948</b>

	Millions of Yen	
	As of Mar. 31, 2012	As of June 30, 2012
<b>LIABILITIES</b>		
Current liabilities		
Notes and accounts payable-trade	27,515	28,936
Short-term loans payable	4,911	5,919
Current portion of long-term loans payable	3,398	3,237
Accrued expenses	3,141	3,841
Income taxes payable	330	418
Provision for bonuses	1,177	787
Provision for directors' bonuses	60	20
Notes payable-facilities	2,810	2,855
Other	3,511	3,606
Total current liabilities	46,854	49,624
Long-term liabilities		
Long-term debt	6,927	8,612
Deferred tax liabilities	367	237
Provision for retirement benefits	2,953	2,777
Provision for directors' and corporate auditors' retirement benefits	630	449
Other	936	1,010
Total noncurrent liabilities	11,815	13,087
Total liabilities	58,670	62,711
<b>NET ASSETS</b>		
Shareholders' equity		
Capital stock	13,051	13,051
Capital surplus	12,194	12,194
Retained earnings	64,623	64,967
Treasury stock	(5,698)	(5,699)
Total shareholders' equity	84,170	84,513
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	5,329	4,364
Foreign currency translation adjustment	(2,203)	(1,682)
Total accumulated other comprehensive income	3,126	2,682
Minority interests	3,229	3,041
Total net assets	90,526	90,237
Total liabilities and net assets	149,196	152,948

## (2) Consolidated Statements of Income and Comprehensive Income

### (2)- (1) Consolidated Statements of Income

(Cumulative three months of the consolidated fiscal year)

	Millions of Yen	
	Three months ended June 30,	
	2011	2012
Net sales	35,379	35,929
Cost of sales	28,427	29,661
Gross profit	6,951	6,268
Selling, general and administrative expenses	4,616	4,632
Operating income	2,335	1,635
Non-operating income		
Interest income	12	12
Dividends income	193	299
Equity in earnings of unconsolidated subsidiaries and affiliates	245	212
Real estate rent	87	82
Foreign exchange gains	43	96
Other	68	59
Total non-operating income	650	762
Non-operating expenses		
Interest expenses	62	82
Other	32	70
Total non-operating expenses	95	152
Ordinary income	2,890	2,245
Extraordinary income		
Gain on sales of investment securities	-	24
Insurance income	29	0
Total extraordinary income	29	25
Extraordinary loss		
Loss on retirement of noncurrent assets	80	121
Loss on valuation of investment securities	1	8
Other	0	0
Total extraordinary losses	83	130
Income before income taxes and minority interests	2,836	2,140
Income taxes	1,020	900
Income before minority interests	1,816	1,240
Minority interests	308	69
Net income	1,508	1,171

**(2)- (2) Consolidated Statements of Comprehensive Income**  
**(Cumulative three months of the consolidated fiscal year)**

	Millions of Yen	
	Three months ended June 30,	
	2011	2012
Income before minority interests	1,816	1,240
Other comprehensive income		
Unrealized gains on other securities	(258)	(964)
Foreign currency translation adjustment	283	673
Total other comprehensive income	24	(290)
Comprehensive income	1,841	949
(breakdown)		
Comprehensive income attributable to owners of the parent	1,450	728
Comprehensive income attributable to minority interests	390	221

### (3) Consolidated Statements of Cash Flows

	Millions of Yen	
	Three months ended June 30,	
	2011	2012
Operating activities		
Income before income taxes and minority interests	2,836	2,140
Depreciation and amortization	2,091	2,105
Loss on retirement of noncurrent assets	80	121
Increase (decrease) in allowance for doubtful accounts	1	1
Increase (decrease) in provision for bonuses	(795)	(389)
Increase (decrease) in provision for retirement benefits	(167)	(176)
Increase (decrease) in provision for directors' retirement benefits	(180)	(180)
Increase (decrease) in provision for directors' bonuses	(67)	(40)
Interest and dividends income	(205)	(311)
Interest expenses	62	82
Equity in (earnings) losses of unconsolidated subsidiaries and affiliates	(245)	(212)
Loss (gain) on sales of investment securities	-	(24)
Loss (gain) on valuation of investment securities	1	8
Other non-operating expenses (income)	(201)	(197)
Decrease (increase) in notes and accounts receivable-trade	(1,272)	(175)
Decrease (increase) in inventories	(2,698)	(214)
Decrease (increase) in other assets	(616)	(513)
Increase (decrease) in notes and accounts payable-trade	3,299	1,166
Increase (decrease) in accrued consumption taxes	(62)	168
Decrease (increase) in consumption taxes refund receivable	23	20
Increase (decrease) in other liabilities	1,214	1,098
Subtotal	3,097	4,476
Interest and dividends income received	377	592
Interest expenses paid	(54)	(91)
Other, net	107	(6)
Income taxes paid	(1,691)	(449)
Net cash provided by (used in) operating activities	1,835	4,520

		Millions of Yen	
		Three months ended June 30,	
		2011	2012
Investing activities			
Purchase of noncurrent assets		(2,420)	(2,688)
Purchase of investment securities		(20)	(1)
Proceeds from sales of investment securities		-	47
Payments of loans receivable		(0)	(1)
Collection of loans receivable		0	0
Other, net		58	(53)
Net cash used in investing activities		(2,382)	(2,696)
Financing activities			
Net increase (decrease) in short-term loans payable		497	728
Proceeds from long-term loans payable		607	2,000
Repayment of long-term loans payable		(387)	(481)
Purchase of treasury stock		(1)	(0)
Cash dividends paid		(806)	(805)
Cash dividends paid to minority shareholders		(330)	(90)
Net cash provided by (used in) financing activities		(421)	1,351
Effect of exchange rate changes on cash and cash equivalents		25	97
Net increase (decrease) in cash and cash equivalents		(942)	3,272
Cash and cash equivalents at beginning of period		12,044	9,360
Cash and cash equivalents at end of period		11,101	12,633

#### (4) Notes to Going Concern Assumptions

None

#### (5) Segment Information

##### Net Sales and Profit by Reporting Segment

[Cumulative Three Months of the Previous Consolidated Fiscal Year (April 1, 2011 through June 30, 2011)]

(Millions of yen)

	Reporting Segment						Adjust- ment	Total
	Toiletries and Health Care	Petroleum and Automotives	Plastics and Textiles	Information and Electrics/ Electronics	Environmental Protection, Construction and Others	Subtotal		
Net Sales								
Sales to Third Parties	12,585	6,927	4,993	5,813	5,059	35,379	-	35,379
Inter- Segment Sales/ Transfers	-	-	9	-	37	47	(47)	-
Subtotal	12,585	6,927	5,002	5,813	5,097	35,427	(47)	35,379
Segment Profits (loss)	1,166	9	700	520	(61)	2,335	-	2,335

Notes: The total figure is the same as that of operating income in Consolidated Statements of Income.

[Cumulative Three Months of the Current Consolidated Fiscal Year (April 1, 2012 through June 30, 2012)]

(Millions of yen)

	Reporting Segment						Adjust- ment	Total
	Toiletries and Health Care	Petroleum and Automotives	Plastics and Textiles	Information and Electrics/ Electronics	Environmental Protection, Construction and Others	Subtotal		
Net Sales								
Sales to Third Parties	13,470	8,567	4,418	5,365	4,107	35,929	-	35,929
Inter- Segment Sales/ Transfers	-	-	7	-	63	71	(71)	-
Subtotal	13,470	8,567	4,425	5,365	4,171	36,000	(71)	35,929
Segment Profits (loss)	504	378	499	288	(35)	1,635	-	1,635

Notes: The total figure is the same as that of operating income in Consolidated Statements of Income.



## <Reference>

### [Information by Geographic Segment]

[Cumulative Three Months of the Previous Consolidated Fiscal Year (April 1, 2011 through June 30, 2011)]

(Millions of yen)

	Japan	USA	China	Other	Total
Sales					
(1) Sales to third parties	31,228	1,039	2,558	553	35,379
(2) Sales from inter-segment transactions and transfers	1,006	0	174	2	1,183
Total	32,234	1,039	2,732	556	36,563
Operating income (loss)	1,911	(44)	402	26	2,295

	Elimination or Common Assets	Consolidated Total
Sales		
(1) Sales to third parties	-	35,379
(2) Sales from inter-segment transactions and transfers	(1,183)	-
Total	(1,183)	35,379
Operating income (loss)	39	2,335

[Cumulative Three Months of the Current Consolidated Fiscal Year (April 1, 2012 through June 30, 2012)]

(Millions of yen)

	Japan	USA	China	Other	Total
Sales					
(1) Sales to third parties	30,037	1,025	4,254	612	35,929
(2) Sales from inter-segment transactions and transfers	1,064	-	252	-	1,317
Total	31,102	1,025	4,507	612	37,247
Operating income (loss)	1,612	(45)	14	20	1,601

	Elimination or Common Assets	Consolidated Total
Sales		
(1) Sales to third parties	-	35,929
(2) Sales from inter-segment transactions and transfers	(1,317)	-
Total	(1,317)	35,929
Operating income (loss)	33	1,635

**[Overseas Sales]**

[Cumulative Three Months of the Previous Consolidated Fiscal Year (April 1, 2011 through June 30, 2011)]  
(Millions of yen)

	Asia	(of which, China)	Americas	Other	Total
I. Overseas sales	8,123	(4,187)	1,766	2,690	12,580
II. Consolidated sales	-	-	-	-	35,379
III. Percentage of overseas sales to consolidated sales (%)	23.0	(11.8)	5.0	7.6	35.6

[Cumulative Three Months of the Current Consolidated Fiscal Year (April 1, 2012 through June 30, 2012)]  
(Millions of yen)

	Asia	(of which, China)	Americas	Other	Total
I. Overseas sales	7,717	(4,540)	2,919	1,914	12,550
II. Consolidated sales	-	-	-	-	35,929
III. Percentage of overseas sales to consolidated sales (%)	21.5	(12.6)	8.1	5.3	34.9

## Notes:

1. The term "overseas sales" refers to sales of the parent company and its consolidated subsidiaries registered in countries and regions outside Japan.
2. Areas included in each country or region are determined based on their degree of proximity.
3. Main countries or regions included in each geographic segment
  - (1) Asia: Korea, China, Indonesia, India, and Thailand
  - (2) Americas: USA, Mexico, and Brazil
  - (3) Other: Australia, Europe, Russia, and the Middle East

**(6) Notes to Significant Changes in Shareholders' Equity**

None

## 4. Supplementary Information

### Trend of Each Quarter Results

#### 1. Consolidated

Previous Fiscal Year

(Millions of yen)

	FY 2011				
	1Q	2Q	3Q	4Q	Total
	April 2011 through June 2011	July 2011 through Sept. 2011	Oct. 2011 through Dec. 2011	Jan. 2012 through March 2012	April 2011 through March 2012
Net sales	35,379	35,651	34,850	35,159	141,041
Operating income	2,335	1,039	1,425	961	5,762
Ordinary income	2,890	1,301	1,858	907	6,958
Net income	1,508	960	1,054	180	3,704
Comprehensive income	1,841	172	362	1,994	4,370

Current Fiscal Year

(Millions of yen)

	FY 2012	Change	
	1Q	Same term of previous fiscal year	Previous term
	April 2012 through June 2012	April 2011 through June 2011	Jan. 2012 through March 2012
Net sales	35,929	1.6%	2.2%
Operating income	1,635	(30.0%)	70.0%
Ordinary income	2,245	(22.3%)	147.4%
Net income	1,171	(22.4%)	547.9%
Comprehensive income	949	(48.4%)	(52.4%)

#### 2. Unconsolidated

Previous Fiscal Year

(Millions of yen)

	FY 2011				
	1Q	2Q	3Q	4Q	Total
	April 2011 through June 2011	July 2011 through Sept. 2011	Oct. 2011 through Dec. 2011	Jan. 2012 through March 2012	April 2011 through March 2012
Net sales	24,811	24,855	24,045	24,342	98,054
Operating income	940	255	741	335	2,272
Ordinary income	1,653	848	1,569	1,101	5,172
Net income	1,037	736	959	801	3,533

Current Fiscal Year

(Millions of yen)

	FY 2012	Change	
	1Q	Same term of previous fiscal year	Previous term
	April 2012 through June 2012	April 2011 through June 2011	Jan. 2012 through March 2012
Net sales	24,351	(1.9%)	0.0%
Operating income	1,092	16.2%	225.9%
Ordinary income	1,877	13.6%	70.5%
Net income	1,146	10.6%	43.2%