

# Condensed Consolidated Financial Information

(Japanese Standard)
For the Six Months
Ended Sept. 30, 2014

(April 1, 2014 through Sept. 30, 2014)

Note: The English version of these financial results contains key items only. The English version of the financial statements is provided for reference purposes only and is based on the original Japanese version, which takes precedence. In the event that a difference in interpretation arises, please refer to the original Japanese version.

SANYO CHEMICAL INDUSTRIES, LTD.

URL http://www.sanyo-chemical.co.jp

#### **Cautionary Statement with Respect to Forward-Looking Statement**

This financial information contains forward-looking statements that are based on Sanyo Chemical Group's current plans, strategies and results. These forward-looking statements were formulated by managers based on currently-available information, however actual results may vary significantly depending on the economic environment where Sanyo Chemical Group conduct its business, competitive conditions, changes in the states of product development, relevant laws and regulations, and fluctuations in the currency exchange rate. Moreover, the factors that can affect these forward-looking statements are not limited to those listed here.

The following summary of the business results that Sanyo Chemical Group submitted Tokyo Stock Exchange is unaudited and for reference only.

Ticker code: 4471

#### **Consolidated Financial Highlights**

#### 1-1. Results of Operations

	Six months ended Sept. 30,			
	2014	2014		
	Millions of Yen	Change	Millions of Yen	Change
Net sales	82,317	2.6%	80,236	13.5%
Operating income	3,400	(17.2%)	4,105	37.5%
Ordinary income	3,834	(24.1%)	5,054	46.2%
Net income	2,277	(22.3%)	2,932	53.5%
Comprehensive income	2,469	(64.6%)	6,971	-%

	Six months ended Sept. 30,			
	2014 2013 Yen Yen			
Net income per share	20.65	26.59		
Net income per share, diluted				

#### 1-2. Financial Conditions

	As of Sept. 30, As of March	
	2014 2014  Millions of Yen Millions of Ye	
Total assets	167,185	166,529
Net assets	105,724	103,907
Shareholders' equity ratio	60.5%	59.5%
Shareholders' equity	101,093	99,161

#### 2. Cash Dividend

		Year ended March 31,			
	2014	2015	2015 (Forecast)		
Cash dividend per share	Yen	Yen	Yen		
1Q (as of June 30)	-	_			
2Q (as of Sept. 30)	7.50	7.50			
3Q (as of Dec. 31)	-		_		
4Q (as of March 31)	7.50		7.50		
Total	15.00		15.00		

[Note] Revision of the latest forecasts of cash dividends announced: None

#### 3. Earnings Forecasts

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or Larringo r or occuero	Year ended March 31,		
	2015		
	Millions of Yen Change		
Net sales	172,000 4.1%		
Operating income	8,800 8.5%		
Ordinary income	10,000 8.5%		
Net income	6,000 22.0%		
	Year ended March 31,		
	2015		
	Yen		
Net income per share	54.41		

[Note] Revisions of the latest forecasts for consolidated operating results announced: None

#### Notes:

- 1. Amounts are rounded down to the nearest million.
- 2. The percentage change is year-on-year change compared with the same period of the previous fiscal year.
- 3. The computations of net income per share of common stock are based on the weighted average number of shares outstanding during each period.

#### 4. Notes

(1) Significant changes in subsidiaries during the period under review (changes in specific subsidiaries causing a change in the scope of consolidation): None

## (2) Application of special accounting methods for the preparation of consolidated quarterly financial statements: Yes

(Note) See Page 7, "2. Matters related to Summary Information (Notes), (2) Application of special accounting methods for the preparation of consolidated quarterly financial statements" for more information.

#### (3) Changes in accounting policies, changes in accounting estimates, and restatements

- a. Changes in accounting policies associated with revised accounting standards, etc.: Yes
- b. Changes in accounting policies other than a. above: None
- c. Changes in accounting estimates: None
- d. Restatements: None

#### (4) Number of shares issued (common stock)

a. Number of shares issued at the end of the period (including treasury shares)
End of six months (Sept. 30, 2014): 117,673,760 shares
End of previous period (March 31, 2014): 117,673,760 shares

b. Treasury shares at the end of the period

End of six months (Sept. 30, 2014): 7,405,167 shares End of previous period (March 31, 2014): 7,401,797 shares

c. Average number of shares (cumulative for the quarter)

Reporting six months (ended Sept. 30, 2014): 110,270,441 shares Previous six months (ended Sept. 30, 2013): 110,288,309 shares

\*Disclosure of Implementation Status of Quarterly Review Procedures

This quarterly financial report is not subject to quarterly review procedures under Japan's Financial Instruments and Exchange Law.

#### \*Explanation of appropriate use of business performance forecasts

The above forecasts are based on data available as of the date of release of this document as well as assumptions based on uncertain factors, which might have a material effect on Sanyo Chemical's performance in the future. Therefore, Sanyo Chemical cannot guarantee that it will achieve the results. Actual earnings may differ significantly due to various factors. See Quarterly Financial Report (attachments) Page 7, "1. Qualitative Information Concerning Quarterly Business Performance for the Six Months Ended Sept. 30, 2014, (3) Qualitative Information Concerning Future Forecast such as Consolidated Earnings Forecasts" for more information regarding the circumstances behind the assumptions used in earnings forecasts and matters to be noted when relying on earnings forecasts.

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## 1. Qualitative Information Concerning Quarterly Business Performance for the Six Months Ended Sept. 30, 2014

#### (1) Qualitative Information Concerning Consolidated Business Results

During the first six months (April 1, 2014 through Sept. 30, 2014) of the current fiscal year, the Japanese economy is partly seen a bearish tendency such as a reaction to rush demand ahead of consumption tax hike, although the export situation was flat. On the other hand, the outlook for the circumstance surrounding Japan remains unclear amid the recent stagnation in China's production growth and other economic performance despite move towards economic recovery in the United States.

In the chemical industry, business environment changed because most recently raw material and fuel costs have fallen and depreciation of the yen has progressed, etc. However throughout this period raw material and fuel costs still remained high and thus the harsh environment persisted.

Under these circumstances, net sales in the first six months of the current fiscal year increased by 2.6% from the same period of the previous fiscal year, to ¥82,317 million mainly due to sales expansion of automobile-related products. In terms of profit, however, Sanyo Chemical Group recorded decreases from the same period of the previous fiscal year because raw material and fuel costs was higher than ones of the same period of the previous fiscal year, and other factors. As a result, operating income was ¥3,400 million (a 17.2% decrease from the same period of the previous fiscal year), and ordinary income was ¥3,834 million (a 24.1% decrease). Net income was ¥2,277 million (a 22.3% decrease).

Results by product group (segment) were as follows.

#### **Toiletries and Health Care**

Sales in the Toiletries segment were weak because sales of surfactants for liquid detergents remained unchanged and surfactants for hair care products intensified price competition.

In Health Care segment, sales were flat because parts of superabsorbent polymers intensified price competition, though sales of high-performance superabsorbent polymers for thinner disposable diapers expanded.

As a result, total net sales in this segment decreased by 2.4% from the same period of the previous fiscal year, to ¥32,515 million. Operating income was ¥1,498 million (a 24.1% decrease).

#### **Petroleum and Automotives**

In Petroleum and Automotives segment, sales increased briskly because demand for raw materials for polyurethane foams used in automobile seats and other applications remained steadily in Japan and sales of them significantly expanded overseas. In addition, sales of lubricating oil additives increased strongly owing to thrived operations of new plant equipments in USA for fuel-saving engine oils, which are during continuing expansion of demand.

As a result, total net sales in this segment increased by 8.7% from the same period of the previous fiscal year, to ¥19,686 million. However, operating income was ¥344 million (a 53.6% decrease), reflecting rising raw material and fuel costs.

#### **Plastics and Textiles**

In Plastics segment, sales of paint, coating and other agents increased briskly. In addition, sales of permanent antistatic agents, which are used for the transport tray in the production of electronic components, considerably increased mainly due to expansion of overseas sales.

The Textiles segment recorded steady increase in sales. In spite of weakening demand for fiberglass agents, sales efforts to expand were made for domestic and overseas customers and demand for carbon fiber agents increased mainly overseas. In addition, sales of agents used in textile manufacturing processes including airbag and tire cord yarns remained a favorable trend.

As a result, total net sales in this segment increased by 11.6% from the same period of the previous fiscal year, to ¥10,757 million. Operating income was ¥1,153 million (a 1.9% increase).

#### Information and Electrics/Electronics

Sales in the Information segment were weak. This was mainly because demand for polyester beads as a core component of polymerization toners decreased temporarily and overseas production of pulverized toner resins was reduced.

Sales in the Electrics/Electronics segment substantially increased. This was mainly because demand for electrolytes for aluminum electrolytic capacitors recovered, flat panel display (FPD) resins were placed smoothly on the market and demand for pressure-sensitive adhesives for electronic components increased.

As a result, total net sales in this segment decreased by 4.2% from the same period of the previous fiscal year, to ¥9,936 million. Operating income was ¥407 million (a 23.0% increase) due to the improvement of product mix.

#### **Environmental Protection, Construction and Others**

Sales in the Environmental Protection segment were stagnant because demand for our mainstay polymer flocculant line was weak by deterioration of market.

In Construction segment, briskly increased demand for raw materials for building sealants and polyurethane foams used in furniture and heat insulating materials contributed to the substantial increase in sales.

As a result, total net sales in this segment increased by 7.1% from the same period of the previous fiscal year, to ¥9,421 million. We recorded an operating loss of ¥3 million (compared to an operating loss of ¥73 million for the same period of the previous fiscal year).

#### (2) Qualitative Information Concerning Consolidated Financial Position

The Group's financial position at the end of this first six-month period was as follows:

Total assets increased by ¥655 million compared to the previous consolidated fiscal year end, amounting to ¥167,185 million mainly due to the increase in investment securities caused by reappraisal of their market valuation.

Net assets increased by ¥1,816 million from the previous consolidated fiscal year end, to ¥105,724 million. Our shareholder's equity ratio increased by 1.0 percentage point from the previous consolidated fiscal year end, to 60.5%.

Cash and cash equivalents ("Cash") as of the end of this first six months of the current consolidated fiscal year amounted to ¥15,914 million. This marked a increase of ¥437 million compared to the end of the previous consolidated fiscal year (cash increased by ¥1,315 million during the same period of the previous fiscal year).

The cash flow movements during the period and the factors influencing them were as follows:

#### Cash Flows from Operating Activities

Net cash provided by operating activities amounted to ¥5,775 million (¥7,795 million in net cash provided during the same period of the previous fiscal year). This result was mainly due to the cash inflow from income before income taxes and minority interests of ¥3,520 million, depreciation and amortization of ¥4,607 million, and the increase in notes and accounts payable-trade of ¥1,289 million, which outweighed the outflow from the decrease in income taxes paid of ¥1,367 million.

#### Cash Flows from Investing Activities

Net cash used in investing activities amounted to ¥3,775 million (¥4,772 million in net cash used during the same period of the previous fiscal year). This result was mainly due to cash outlays of ¥3,800 million for fixed assets.

#### Cash Flows from Financing Activities

Net cash used in financing activities amounted to ¥1,259 million, (¥2,017 million in net cash used during the same period of the previous fiscal year). This result was mainly due to cash outlays of ¥845 million (net) decrease in short-term loans and ¥827 million in cash dividends paid.

## (3) Qualitative Information Concerning Future Forecast such as Consolidated Earnings Forecasts

Taking into consideration our performance in the six months, most recent falling raw material and fuel costs, currency movement experiencing the recent depreciation of the yen and other factors, we have not made any change to the consolidated earnings forecasts for the full year that we announced on April 30, 2014.

The rates of progress in the six months toward the full-year consolidated earnings forecasts announced on April 30, 2014 are shown in the table below.

(Millions of yen)

	Net Sales	Operating Income	Ordinary Income	Net Income
Half year consolidated earnings forecasts	83,000	3,700	4,100	2,500
Progress to forecasts (%)	99.2	91.9	93.5	91.1
Full year consolidated earnings forecasts	172,000	8,800	10,000	6,000
Progress to forecasts (%)	47.9	38.6	38.3	38.0

Note: These earnings forecasts were based on information available at the time announced. Actual earnings may differ due to various factors occurring in the future.

#### 2. Matters Related to Summary Information (Notes)

## (1) Significant changes in subsidiaries during the period under review None

## (2) Application of special accounting methods for the preparation of consolidated quarterly financial statements

After applying tax effect accounting to income before income taxes and minority interests for the fiscal year, which includes the three months under review, we make a reasonable estimate of the effective tax rate and multiply income before income taxes and minority interests by that estimated effective tax rate. Furthermore, income tax adjustments are included in the presentation of income taxes.

## (3) Changes in accounting policies, changes in accounting estimates, and retrospective restatements

#### **Changes in Accounting Policy**

[Application of accounting standard for retirement benefits]

The Accounting Standard for Retirement Benefits (ASBJ Statement No.26, May 17, 2012 (hereinafter, the "Statement No.26")) and Guidance on Accounting Standard for Retirement Benefits (ASBJ Guidance No.25, May 17, 2012 (hereinafter, the "Guidance No.25")) were applied from the period of the first quarter of fiscal year 2014, in accordance with the provisions stated in the article 35 of the Statement No.26 and the article 67 of the Guidance No.25. The method of calculating retirement benefit obligations and current service costs was revised, with the method of attributing expected benefits to periods changed from the straight-line basis to the benefit formula basis and the method of determination of discount rate changed from discount rate based on the average remaining service period for employees to the method that uses a single weighted average discount rate reflecting the expected payment period and the amount for each expected payment period.

In accordance with the article 37 of the Statement No.26, the effect of changing the determination of retirement benefit obligations and current service costs has been recognized in retained earnings from the beginning of the consolidated fiscal year.

As a result, liabilities for retirement benefits decreased by ¥566 million and retained earnings increased by ¥366 million from the beginning of the consolidated fiscal year. Influences by the above-mentioned on operating income, ordinary income and income before income taxes for this first six months of consolidated fiscal year are insignificant.

## 3. Quarterly Consolidated Financial Statements

#### (1) Consolidated Balance Sheets

	Million	s of Yen
	As of Mar. 31,	As of Sept. 30,
	2014	2014
Assets		
Current assets		
Cash and deposits	15,476	15,914
Notes and accounts receivable-trade	43,626	43,812
Merchandise and finished goods	12,101	12,520
Semi-finished goods	3,464	3,640
Work in process	495	343
Raw materials and supplies	4,110	3,825
Deferred tax assets	1,281	1,275
Other	711	1,330
Allowance for doubtful accounts	(34)	(35)
Total current assets	81,232	82,626
Fixed assets		
Property, plant and equipment		
Buildings and structures, net	16,705	16,421
Machinery, equipment and vehicles, net	27,533	25,594
Land	8,748	8,730
Construction in progress	1,468	1,967
Other, net	1,619	1,465
Total property, plant and equipment	56,076	54,179
Intangible assets		
Software	924	852
Goodwill	1,201	1,134
Other	477	444
Total intangible assets	2,603	2,431
Investments and other assets		
Investment securities	25,005	26,313
Long-term loans receivable	1	3
Deferred tax assets	365	440
Other	1,280	1,226
Allowance for doubtful accounts	(36)	(35)
Total investments and other assets	26,617	27,948
Total fixed assets	85,296	84,559
Total assets	166,529	167,185

	Millions of Yen	
	As of Mar. 31,	As of Sept. 30,
	2014	2014
Liabilities		
Current liabilities		
Notes and accounts payable-trade	28,322	29,272
Short-term loans	9,868	8,735
Current portion of long-term debt	5,871	5,861
Accrued expenses	3,065	2,924
Income taxes payable	1,202	760
Provision for bonuses	1,723	1,653
Provision for directors' and corporate auditors' bonuses	81	42
Notes payable-facilities	710	1,018
Other	3,045	2,396
Total current liabilities	53,890	52,665
Long-term liabilities		
Long-term debt	3,017	3,572
Deferred tax liabilities	2,154	2,901
Provision for directors' and corporate auditors' retirement benefits	606	338
Net defined benefit liability	1,999	963
Other	953	1,019
Total long term liabilities	8,732	8,796
Total liabilities	62,622	61,461
Net assets		
Shareholders' equity		
Common stock	13,051	13,051
Capital surplus	12,194	12,194
Retained earnings	70,412	72,229
Treasury stock	(5,714)	(5,716)
Total shareholders' equity	89,943	91,757
Accumulated other comprehensive income		
Unrealized gains on other securities	8,099	8,989
Foreign currency translation adjustment	1,310	492
Remeasurements of defined benefit plans	(191)	(146)
Total accumulated other comprehensive income	9,217	9,335
Minority interests	4,746	4,630
Total net assets	103,907	105,724
Total liabilities and net assets	166,529	167,185

#### (2) Consolidated Statements of Income and Comprehensive Income

#### (2)- (1) Consolidated Statements of Income

(Cumulative six months of the consolidated fiscal year)

	Millions	of Yen
	Six months e	nded Sept. 30,
	2013	2014
Net sales	80,236	82,317
Cost of sales	66,677	68,770
Gross profit	13,558	13,546
Selling, general and administrative expenses	9,453	10,146
Operating income	4,105	3,400
Non-operating income		
Interest income	27	53
Dividends income	206	250
Equity in earnings of unconsolidated subsidiaries and affiliates	157	335
Real estate rent	155	154
Foreign exchange gains	390	79
Other	347	22
Total non-operating income	1,284	894
Non-operating expenses		
Interest expenses	185	143
Rent cost of real estate	36	32
Loss on disposal of inventories	50	205
Other	63	80
Total non-operating expenses	336	461
Ordinary income	5,054	3,834
Extraordinary income		
Gain on sales of investment securities	11	2
Gain on sales of fixed assets	5	_
Insurance income	15	15
Total extraordinary income	32	18
Extraordinary loss		
Loss on disposal of fixed assets	299	329
Other	_	2
Total extraordinary losses	299	331
Income before income taxes and minority interests	4,786	3,520
Income taxes	1,404	947
Income before minority interests	3,382	2,573
Minority interests	449	296
Net income	2,932	2,277

# (2)- (2) Consolidated Statements of Comprehensive Income (Cumulative six months of the consolidated fiscal year)

	М	Millions of Yen Six months ended Sept. 30,	
	Six mon		
	2013		2014
Income before minority interests	3,3	82	2,573
Other comprehensive income			
Unrealized gains on other securities	1,7	51	890
Remeasurements of defined benefit plans, net of tax		_	45
Foreign currency translation adjustment	1,8	37	(1,039)
Total other comprehensive income	3,5	88	(104)
Comprehensive income	6,9	71	2,469
Comprehensive income attributable to:			
Shareholders of the Company	6,1	85	2,395
Minority interests	7	85	74

## (3) Consolidated Statements of Cash Flows

	Millions	of Yen
	Six months e	nded Sept. 30,
	2013	2014
Operating activities		
Income before income taxes and minority interests	4,786	3,520
Depreciation and amortization	4,580	4,607
Loss on disposal of fixed assets	299	329
Amortization of goodwill	66	66
Increase (decrease) in allowance for doubtful accounts	(1)	0
Increase (decrease) in provision for bonuses	88	(67)
Increase (decrease) in provision for retirement benefits	(346)	_
Increase (decrease) in net defined benefit liability	_	(399)
(Decrease) increase in provision for directors' and corporate auditors' retirement benefits	45	(268)
(Decrease) increase in provision for directors' and corporate auditors' bonuses	(28)	(39)
Interest and dividends income	(234)	(303)
Interest expenses	185	143
Equity in losses (earnings) of unconsolidated subsidiaries and affiliates	(157)	(335)
Loss (gain) on sales of fixed assets	(5)	_
Loss (gain) on sales of investment securities	(11)	(2)
Other non-operating expenses (income)	(588)	(10)
Decrease (increase) in notes and accounts receivable-trade	2,267	(546)
Decrease (increase) in inventories	258	(419)
Decrease (increase) in other assets	(388)	(580)
Increase (decrease) in notes and accounts payable-trade	(2,261)	1,289
Increase (decrease) in accrued consumption taxes	72	115
Decrease (increase) in consumption taxes refund receivable	5	(71)
Increase (decrease) in other liabilities	(45)	(33)
Subtotal	8,589	6,993
Interest and dividends income received	419	486
Interest expenses paid	(197)	(142)
Other, net	151	(193)
Income taxes paid	(1,167)	(1,367)
Net cash provided by operating activities	7,795	5,775

	Millions	of Yen
	Six months en	nded Sept. 30,
	2013	2014
Investing activities		
Purchase of fixed assets	(4,688)	(3,800)
Proceeds from sale of fixed assets	6	_
Purchase of investment securities	(3)	(1)
Proceeds from sales of investment securities	38	45
Payments of loans receivable	(1)	_
Collection of loans receivable	17	0
Other, net	(140)	(20)
Net cash used in investing activities	(4,772)	(3,775)
Financing activities		
Increase (decrease) in short-term loans payable	403	(845)
Proceeds from long-term loans payable	123	1,036
Repayment of long-term debt	(1,653)	(430)
Purchase of treasury stock	(3)	(2)
Cash dividends paid	(827)	(827)
Cash dividends paid to minority shareholders	(60)	(190)
Net cash used in financing activities	(2,017)	(1,259)
Effect of exchange rate changes on cash and cash equivalents	310	(303)
Net increase (decrease) in cash and cash equivalents	1,315	437
Cash and cash equivalents at beginning of period	10,164	15,476
Cash and cash equivalents at end of period	11,480	15,914

#### (4) Notes to quarterly consolidated financial statements

(Notes to Going Concern Assumptions)
None
(Notes to Significant Changes in Shareholders' Equity)
None

#### (5) Segment Information

#### **Net Sales and Profit by Reporting Segment**

[Cumulative Six Months of the Previous Consolidated Fiscal Year (April 1, 2013 through Sept. 30, 2013)]

(Millions of yen)

			Reporti	ing Segment				
	Toiletries and Health Care	Petroleum and Automo- tives	Plastics and Textiles	Information and Electrics/ Electronics	Environmental Protection, Construction and Others	Subtotal	Adjust- ment	Total
Net Sales								
Sales to Third Parties	33,320	18,104	9,635	10,377	8,799	80,236	_	80,236
Inter- Segment Sales/ Transfers	-	_	9	_	249	258	(258)	_
Subtotal	33,320	18,104	9,645	10,377	9,048	80,495	(258)	80,236
Segment Profits (loss)	1,974	741	1,131	331	(73)	4,105	_	4,105

Notes: The total figure is the same as that of operating income in Consolidated Statements of Income.

[Cumulative Six Months of the Current Consolidated Fiscal Year (April 1, 2014 through Sept. 30, 2014)]

(Millions of yen)

	Reporting Segment							
	Toiletries Petroleum and Automo-Care tives  Plastics and and Electrics/ Electronics		and Electrics/	Environmental Protection, Construction and Others Subtotal		Adjust- ment	Total	
Net Sales								
Sales to Third Parties	32,515	19,686	10,757	9,936	9,421	82,317	_	82,317
Inter- Segment Sales/ Transfers	_	_	14	_	250	265	(265)	_
Subtotal	32,515	19,686	10,771	9,936	9,672	82,582	(265)	82,317
Segment Profits (loss)	1,498	344	1,153	407	(3)	3,400	_	3,400

Notes: The total figure is the same as that of operating income in Consolidated Statements of Income.

#### <Reference>

[Information by Geographic Segment]
[Cumulative Six Months of the Previous Consolidated Fiscal Year (April 1, 2013 through Sept. 30, 2013)]

(Millions of yen)

	Japan	USA	China	Other	Total
Sales					
(1) Sales to third parties	62,294	2,547	13,645	1,749	80,236
(2) Sales from inter-segment					
transactions and transfers	2,267	_	606	_	2,874
Total	64,561	2,547	14,251	1,749	83,110
Operating income (loss)	3,233	(94)	834	82	4,056

	Elimination or Common Assets	Consolidated Total		
Sales				
(1) Sales to third parties	_	80,236		
(2) Sales from inter-segment				
transactions and transfers	(2,874)	_		
Total	(2,874)	80,236		
Operating income (loss)	48	4,105		

[Cumulative Six Months of the Current Consolidated Fiscal Year (April 1, 2014 through Sept. 30, 2014)]

(Millions of yen)

	Japan	USA	China	Other	Total
Sales					
(1) Sales to third parties	63,413	2,596	14,594	1,713	82,317
(2) Sales from inter-segment					
transactions and transfers	2,766	4	778	9	3,558
Total	66,179	2,600	15,373	1,722	85,876
Operating income (loss)	2,656	(100)	735	75	3,367

	Elimination or Common Assets	Consolidated Total
Sales		
(1) Sales to third parties	_	82,317
(2) Sales from inter-segment		
transactions and transfers	(3,558)	_
Total	(3,558)	82,317
Operating income (loss)	33	3,400

#### [Overseas Sales]

[Cumulative Six Months of the Previous Consolidated Fiscal Year (April 1, 2013 through Sept. 30, 2013)] (Millions of yen)

	Asia	(of which, China)	Americas	Other	Total
I. Overseas sales	19,130	(10,755)	5,571	6,605	31,306
II. Consolidated sales	_	(-)	_	_	80,236
III. Percentage of overseas sales to consolidated					
sales (%)	23.9	(13.4)	6.9	8.2	39.0

[Cumulative Six Months of the Current Consolidated Fiscal Year (April 1, 2014 through Sept. 30, 2014)] (Millions of ven)

				•	
	Asia	(of which, China)	Americas	Other	Total
		,			
I. Overseas sales	22,189	(13,106)	5,532	6,279	34,002
II. Consolidated sales	_	(-)	_	_	82,317
III. Percentage of overseas sales to consolidated					
sales (%)	27.0	(15.9)	6.7	7.6	41.3

- 1. The term "overseas sales" refers to sales of the parent company and its consolidated subsidiaries registered in countries and regions outside Japan.
- 2. Areas included in each country or region are determined based on their degree of proximity.
- 3. Main countries or regions included in each geographic segment
  - (1) Asia: Korea, China, Indonesia, India, and Thailand (2) Americas: USA, Mexico, and Brazil

  - (3) Other: Australia, Europe, Russia, and the Middle East

#### 4. Supplementary Information

#### **Trend of Each Quarter Results**

#### 1. Consolidated

Previous Fiscal Year (Millions of yen) FY 2013 1Q 2Q 4Q 3Q Total July 2013 April 2013 Oct. 2013 Jan. 2014 April 2013 through through through through through Sept. 2013 June 2013 Dec. 2013 March 2014 March 2014 Net sales 38,997 41,238 42,529 42,417 165,183 Operating income 2,469 1,635 2,438 1,567 8,110 3,094 1,960 Ordinary income 2,586 1,571 9,212 2,009 923 1,627 358 4,918 Net income 4,395 2,575 2,512 1,588 11,071 Comprehensive income

Current Fiscal Year				(Millions of yen)	
	FY 2	2014	Change		
	1Q	2Q	Same term of previous fiscal year	Previous term	
	April 2014 through June 2014	July 2014 through Sept. 2014	July 2013 through Sept. 2013	April 2014 through June 2014	
Net sales	40,793	41,524	0.7%	1.8%	
Operating income	1,950	1,449	(11.4%)	(25.7%)	
Ordinary income	2,251	1,582	(19.3%)	(29.7%)	
Net income	1,359	917	(0.6%)	(32.5%)	
Comprehensive income	1,791	678	(73.7%)	(62.1%)	

#### 2. Non-consolidated

Previous Fiscal Year (Millions of yen) FY 2013 1Q 2Q 3Q 4Q Total April 2013 July 2013 Oct. 2013 Jan. 2014 April 2013 through through through through through June 2013 Sept. 2013 Dec. 2013 March 2014 March 2014 Net sales 24,475 24,778 26,361 26,525 102,141 Operating income 1,289 426 954 543 3,213 Ordinary income 1,904 944 1,538 979 5,365 Net income(loss) 1.476 640 1,296 (3,680)(266)

Current Fiscal Year				(Millions of yen)	
	FY 2	2014	Change		
	1Q	1Q 2Q pr		Previous term	
	April 2014	July 2014	July 2013	April 2014	
	through June 2014	through Sept. 2014	through Sept. 2013	through June 2014	
Net sales	26,016	25,568	3.2%	(1.7%)	
Operating income	842	461	8.3%	(45.2%)	
Ordinary income	1,373	1,016	7.6%	(26.1%)	
Net income	1,030	706	10.3%	(31.4%)	